



Incoterms® 2010

by the International Chamber of Commerce (ICC)



| Group | Incoterms | Expenses and Risks | Obligations | Destination | Principal Transport |
|-------|---|-------------------------------------|-----------------------------|---------------------|---------------------|
| E | EXW EX WORKS / FRANCO FABBRICA | Seller's obligations only | None | Agreed place | Agreed place |
| | FCA FREE CARRIER / FRANCO VETTORE | Seller's obligations until carrier | Export clearance | Agreed place | Agreed place |
| F | FAS FREE ALONGSIDE SHIP / FRANCO LUNGO BORDO | Seller's obligations until ship | None | Embarkation's port | Embarkation's port |
| | FOB FREE ON BOARD / FRANCO A BORDO | Seller's obligations until on board | Export clearance | Embarkation's port | Embarkation's port |
| C | CFR COST AND FREIGHT / COSTO E NOLO | Seller's obligations until on board | Export clearance | Destination's port | Destination's port |
| | CIF COST, INSURANCE AND FREIGHT / COSTO, ASSICURAZIONE E NOLO | Seller's obligations until on board | Export clearance | Destination's port | Destination's port |
| | CPT CARRIAGE PAID TO ... / TRASPORTO PAGATO FINO A ... | Seller's obligations until carriage | Export clearance | Destination's place | Destination's place |
| | CIP CARRIAGE AND INSURANCE PAID TO ... / TRASP. E ASS. PAGATI FINO A ... | Seller's obligations until carriage | Export clearance | Destination's place | Destination's place |
| D | DAT DELIVERED AT TERMINAL / RESO TERMINAL | Seller's obligations until terminal | None | Destination's place | Destination's place |
| | DAP DELIVERED AT PLACE / RESO NON SDOGANATO | Seller's obligations until place | Import clearance | Destination's place | Destination's place |
| | DDP DELIVERED DUTY PAID / RESO SDOGANATO | Seller's obligations until place | Export and import clearance | Destination's place | Destination's place |

BASIC GROUPS - CATEGORIE FONDAMENTALI

- E EX WORKS - FRANCO FABBRICA
- F FREE - FRANCO
- C CARRIAGE - TRASPORTO
- D DELIVERED - CONSEGNATO

EXPENSES AND RISKS
SPESE E RISCHI

SELLER'S OBLIGATIONS
OBBLIGHI VENDITORI

D Export Clearance
Sdoganamento in Esportazione

d Import Clearance
Sdoganamento in Importazione

EXPENSES AND RISKS
SPESE E RISCHI

BUYER'S OBLIGATIONS
OBBLIGHI COMPRATORI

T It's specifies the obligation to stipulate the freight contract
Indica l'obbligo di stipulare il contratto di trasporto

(T) It's specifies the power to stipulate the freight contract
Indica la facoltà di stipulare il contratto di trasporto

A It's specifies the obligation to stipulate the insurance contract
Indica l'obbligo di stipulare il contratto di assicurazione